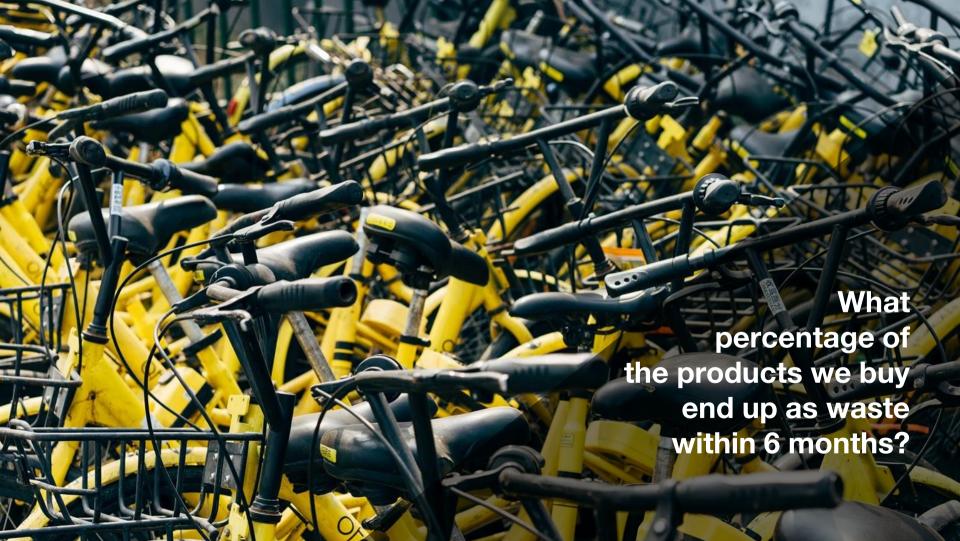
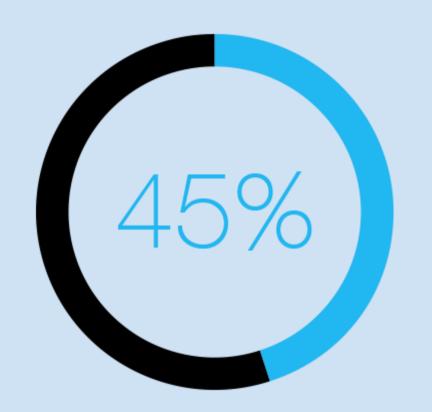
25 JUNE 2021 Call to Action: Businesses Role in Tackling Climate Change Maayke-Aimée Damen Founder Excess Materials Exchange



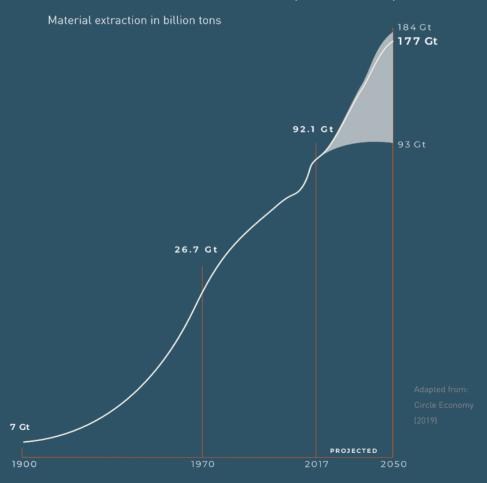




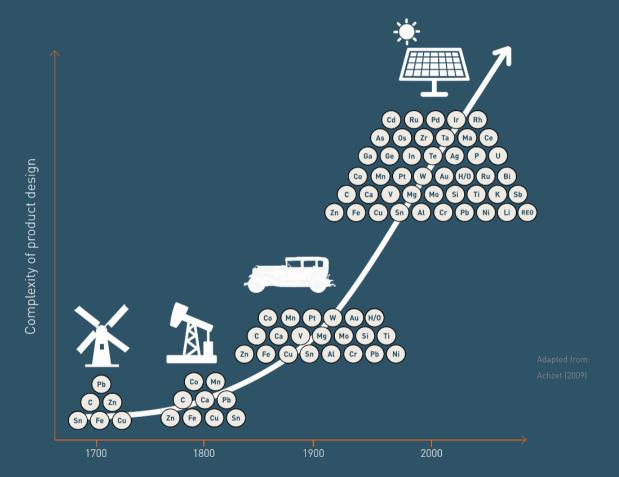


45% of emissions come from producing the stuff we use everyday.

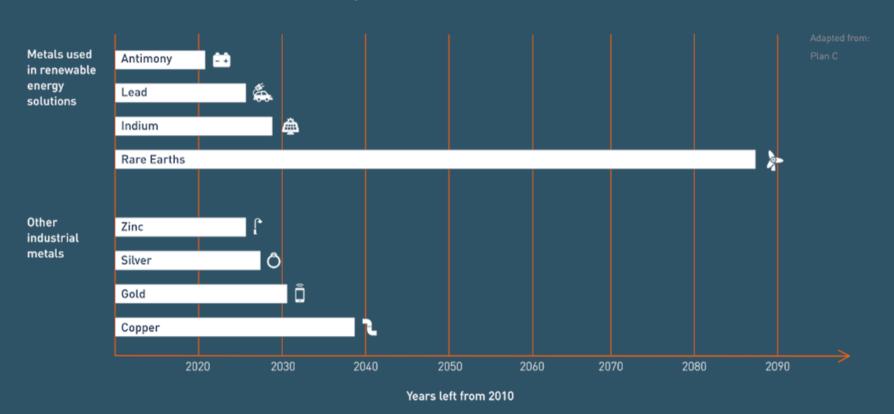
Global Resource Extraction (1900-2050)



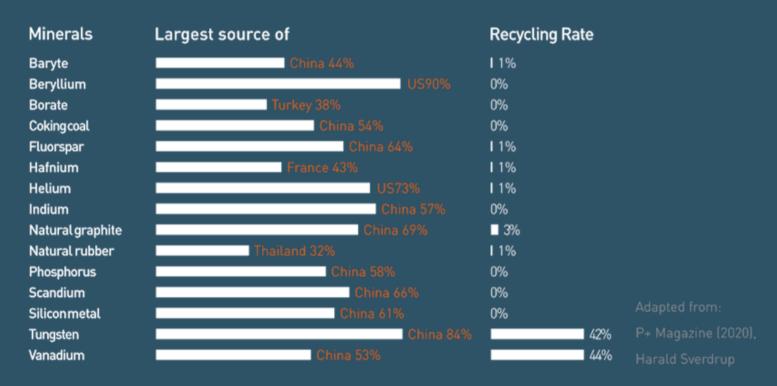
Evolution of Complexity



Metal production years left (2010-)



EU's Critical Raw Materials





Country Overshoot Days 2021

When would Earth Overshoot Day land if the world's population lived like...



Overshoot Day Malaysia: May 30th



The circular economy is a

\$4.5 trillion opportunity

We can start today!

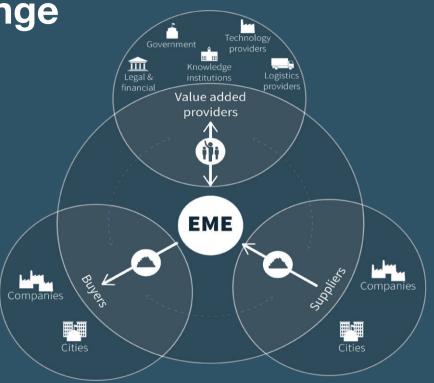


Excess Materials Exchange

Where companies buy and sell any type of excess materials or products.

Functions like a **dating site** by matching:

- Supply and demand of materials
- Materials with their highest value reuse option



Our Approach



Identity



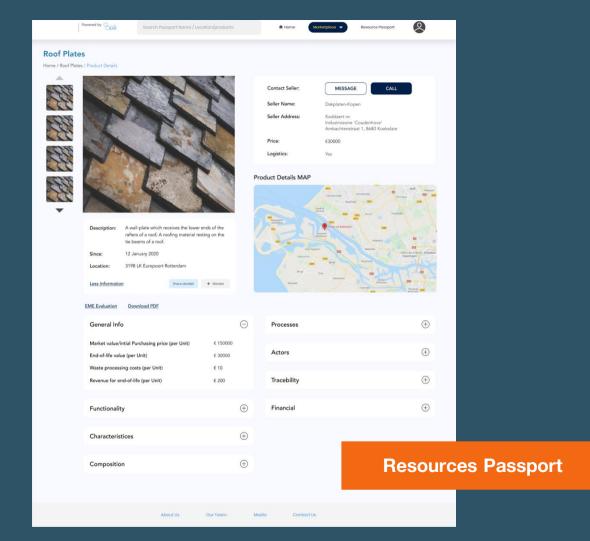
Intelligence



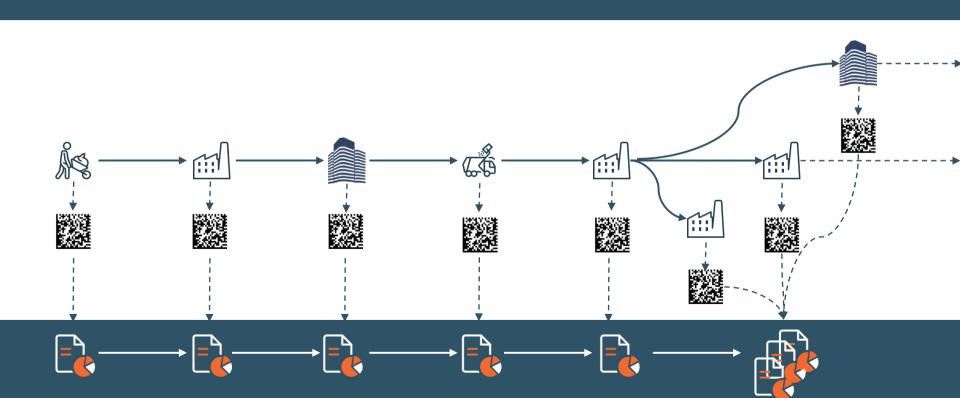
Integration



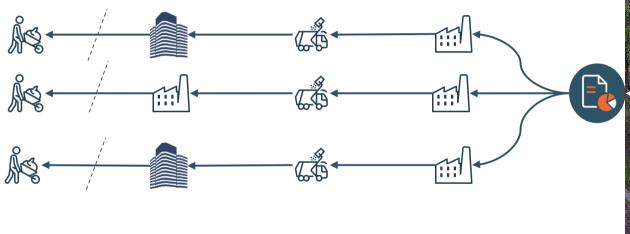
Identity



The story of stuff

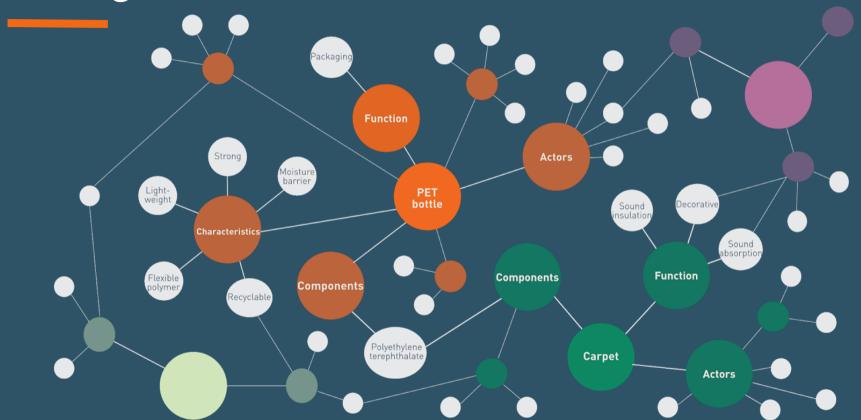


The story of stuff

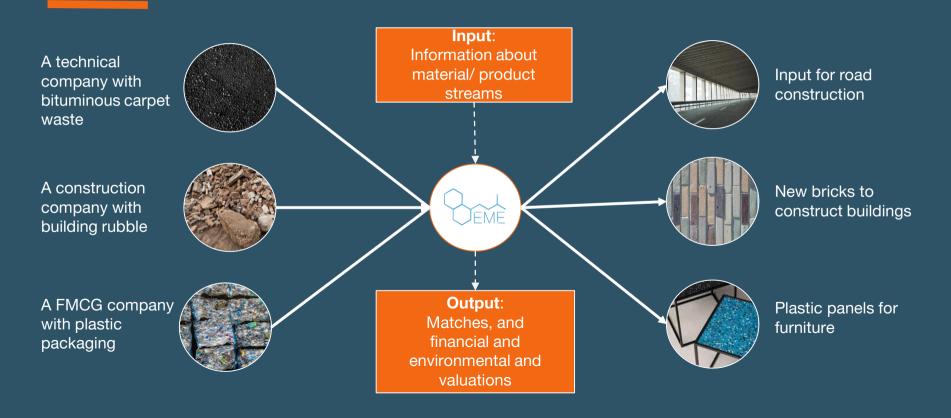




Intelligence



Integration: example flows on the marketplace







Orange peels: circular matches

1 Limonene



2 Fiber



3 Biogas





Orange peels: circular matches

1&2

Limonene & Fiber





50% reduction in cost

99% CO₂ reduction





Railway tracks: circular matches

1 Railway Track



2 Support Beam



3 Quay wall





Railway tracks: circular match

2 Support beam



4x increase in financial value

79% CO₂ reduction

Waste analysis diagram



Consumption

Value at Stake

\$30-110 Billion

(1-4% of EBITDA)

Top Circular Opportunities

Production efficiency

to reduce and reuse inputs and waste

Product design

Very High

High

to require less materials, reduce toxicity, or include circular raw material inputs

Low

Not Applicable

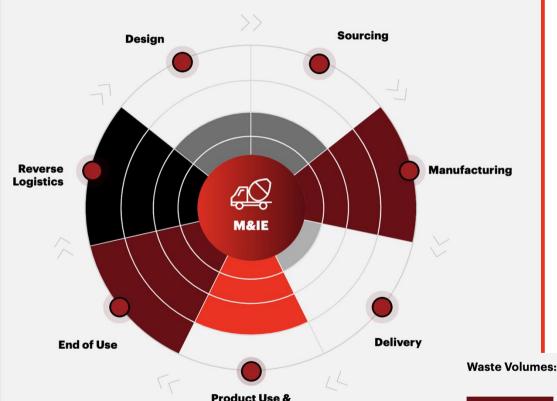
New business models

to increase recovery and recycling

Medium

te Volumes: accenture

Waste analysis diagram



Service

Value at Stake

\$70-220 Billion

(5-14% of EBITDA)

Top Circular Opportunities

Increase equipment utilization

and prolong lifecycles through service models

Enable multiple lifecycles

through resale and second-use markets

Recover and reuse

valuable parts at end-of-use

Very High

High

Medium

Low

Not Applicable

Our pilot program

ProRail

















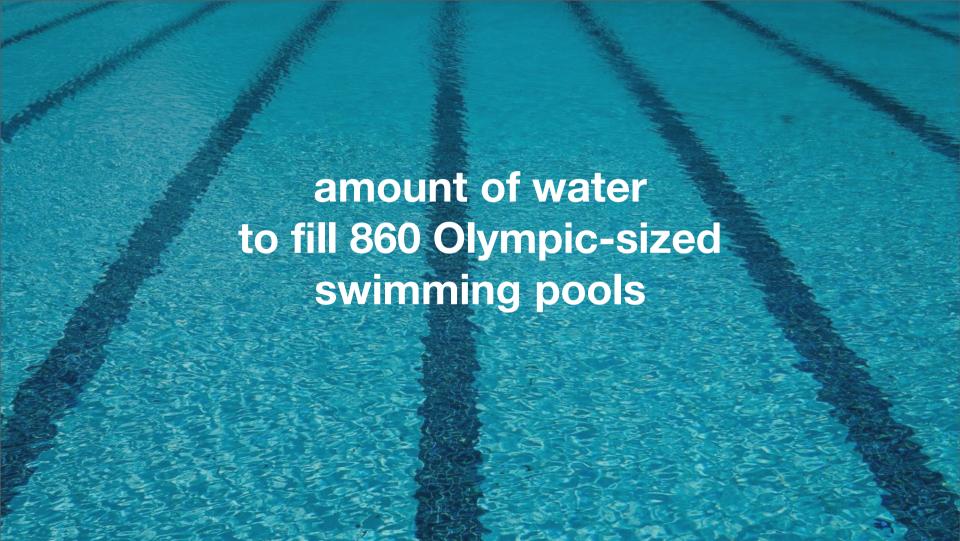














Join us in the circular economy revolution!