



## 10 PRIME SKILLS CLUSTERS

## 2 POWER SKILLS CLUSTERS



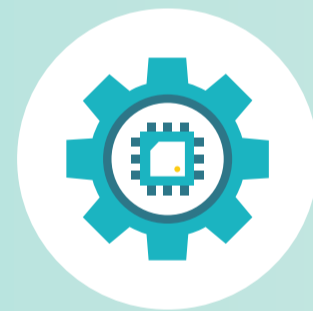
### BRANDING AND COMMUNICATIONS (3 SKILLS)

BRAND MANAGEMENT	FSF_PR001	PUBLIC RELATIONS MANAGEMENT	FSF_PR003
CONTENT STRATEGY AND DEVELOPMENT	FSF_PR002		



### CUSTOMER EXPERIENCE MANAGEMENT (6 SKILLS)

ACCOUNT MANAGEMENT	FSF_PR004	CUSTOMER PROFILING	FSF_PR007
CUSTOMER ACQUISITION AND RETENTION MANAGEMENT	FSF_PR005	CUSTOMER RELATIONSHIP MANAGEMENT	FSF_PR008
CUSTOMER EXPERIENCE DESIGN	FSF_PR006	CUSTOMER SCREENING AND ONBOARDING	FSF_PR009



### DIGITAL AND DATA INTEGRATION (25 SKILLS)

APPLICATION PROGRAMMING INTERFACE MANAGEMENT	FSF_PR010	EMERGING TECHNOLOGY SYNTHESIS	FSF_PR022
ARTIFICIAL INTELLIGENCE MANAGEMENT	FSF_PR011	ENTERPRISE ARCHITECTURE DEVELOPMENT	FSF_PR023
BIG DATA ANALYTICS	FSF_PR012	INFRASTRUCTURE DEVELOPMENT	FSF_PR024
CLOUD COMPUTING	FSF_PR013	PENETRATION TESTING	FSF_PR025
CODING	FSF_PR014	PREDICTIVE MODELLING	FSF_PR026
DATA CLEANSING AND WAREHOUSING	FSF_PR015	PROCESS AUTOMATION	FSF_PR027
DATA COLLECTION AND ANALYTICS	FSF_PR016	PROTOTYPING	FSF_PR028
DATA ENGINEERING	FSF_PR017	SECURITY ARCHITECTURE	FSF_PR029
DATA GOVERNANCE	FSF_PR018	SECURITY MONITORING	FSF_PR030
DATA PROTECTION	FSF_PR019	SOFTWARE DEVELOPMENT AND TESTING	FSF_PR031
DATA STORYTELLING AND VISUALISATION	FSF_PR020	THREAT INTELLIGENCE AND MANAGEMENT	FSF_PR032
DEVELOPMENT, SECURITY AND OPERATIONS (DevSecOps)	FSF_PR021	TROUBLESHOOTING	FSF_PR033
		USER INTERFACE AND USER EXPERIENCE DESIGN	FSF_PR034



### FINANCIAL PRODUCTS AND SERVICES (12 SKILLS)

DEMAND AND SUPPLY ANALYSIS	FSF_PR035	PRODUCT PERFORMANCE MANAGEMENT	FSF_PR042
MARKETING	FSF_PR036	QUALITY ASSURANCE	FSF_PR043
PERSONAL FINANCE ADVISORY	FSF_PR037	SALES STRATEGY	FSF_PR044
PRICING STRATEGY	FSF_PR038	SALES TARGET MANAGEMENT	FSF_PR045
PRODUCT ADVISORY	FSF_PR039	UNDERWRITING MANAGEMENT	FSF_PR046
PRODUCT BRANDING	FSF_PR040		
PRODUCT DESIGN AND DEVELOPMENT	FSF_PR041		



### GROWTH AND PARTNERSHIPS (12 SKILLS)

BUSINESS OPPORTUNITIES DEVELOPMENT	FSF_PR047	GLOBAL PERSPECTIVES	FSF_PR052
BUSINESS PERFORMANCE MANAGEMENT	FSF_PR048	MARKET PROFILING	FSF_PR053
BUSINESS PLANNING AND NEEDS ANALYSIS	FSF_PR049	PARTNERSHIP MANAGEMENT	FSF_PR054
CONTINUOUS IMPROVEMENT AND PROCESS RE-ENGINEERING	FSF_PR050	PROJECT MANAGEMENT	FSF_PR055
DISRUPTION MANAGEMENT	FSF_PR051	RESEARCH AND INFORMATION SYNTHESIS	FSF_PR056
		SCENARIO PLANNING AND ANALYSIS	FSF_PR057
		SHARIAH RESEARCH	FSF_PR058



### INVESTMENT AND FINANCIAL MANAGEMENT (25 SKILLS)

ACCOUNTS PAYABLE MANAGEMENT	FSF_PR059	FINANCIAL ANALYSIS AND MODELLING	FSF_PR070
ACCOUNTS RECEIVABLE MANAGEMENT	FSF_PR060	FINANCIAL PLANNING	FSF_PR071
BEHAVIOURAL FINANCE	FSF_PR061	FINANCIAL REPORTING	FSF_PR072
BLOCK TRADING	FSF_PR062	FINANCIAL TRANSACTIONS	FSF_PR073
BUDGET MANAGEMENT	FSF_PR063	FUND ACCOUNTING	FSF_PR074
CAPITAL EXPENDITURE AND INVESTMENT EVALUATION	FSF_PR064	INSURANCE CLAIMS PROCESSING	FSF_PR075
CAPITAL MANAGEMENT	FSF_PR065	INTERNAL CONTROL	FSF_PR076
CAPITAL RAISING	FSF_PR066	ISLAMIC WEALTH MANAGEMENT	FSF_PR077
CASH FLOW MANAGEMENT	FSF_PR067	LIQUIDITY MANAGEMENT	FSF_PR078
CLIENT INVESTMENT SUITABILITY	FSF_PR068	MERGERS AND ACQUISITIONS	FSF_PR079
CREDIT ASSESSMENT	FSF_PR069	TAX ADVISORY	FSF_PR080
		TAX COMPLIANCE	FSF_PR081
		TRADE FINANCE MANAGEMENT	FSF_PR082
		VALUATION	FSF_PR083



### PEOPLE MANAGEMENT AND DEVELOPMENT (13 SKILLS)

COMPENSATION AND BENEFITS MANAGEMENT	FSF_PR084	ONBOARDING AND OFFBOARDING	FSF_PR091
EMPLOYEE ENGAGEMENT MANAGEMENT	FSF_PR085	ORGANISATIONAL CULTURE DEVELOPMENT	FSF_PR092
EMPLOYEE EXPERIENCE DESIGN	FSF_PR086	ORGANISATIONAL DESIGN	FSF_PR093
EMPLOYEE PERFORMANCE MANAGEMENT	FSF_PR087	SUCCESSION PLANNING	FSF_PR094
EMPLOYER BRANDING	FSF_PR088	TALENT ACQUISITION AND RECRUITMENT	FSF_PR095
INDUSTRIAL RELATIONS	FSF_PR089	WORKFORCE PLANNING	FSF_PR096
LEARNING MANAGEMENT	FSF_PR090		



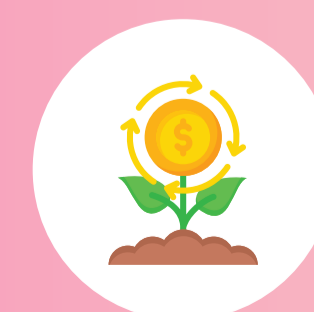
### PROCUREMENT MANAGEMENT (5 SKILLS)

CATEGORY MANAGEMENT	FSF_PR097	STRATEGIC SOURCING	FSF_PR100
CONTRACT AND VENDOR MANAGEMENT	FSF_PR098	SUSTAINABLE PROCUREMENT	FSF_PR101
DIGITAL PROCUREMENT	FSF_PR099		



### RISK MANAGEMENT, GOVERNANCE AND REGULATORY COMPLIANCE (31 SKILLS)

ANTI-MONEY LAUNDERING	FSF_PR102	MEETING MANAGEMENT	FSF_PR118
ARTIFICIAL INTELLIGENCE, ETHICS AND SYSTEM GOVERNANCE	FSF_PR103	MINUTE WRITING	FSF_PR119
AUDIT QUALITY ASSURANCE	FSF_PR104	MONITORING AND SURVEILLANCE	FSF_PR120
BUSINESS CONTINUITY MANAGEMENT	FSF_PR105	OPERATIONAL RISK MANAGEMENT	FSF_PR121
BUSINESS CONTINUITY PLANNING	FSF_PR106	POLICY IMPLEMENTATION AND REVISION	FSF_PR122
CREDIT RISK MANAGEMENT	FSF_PR107	PORTFOLIO AND INVESTMENT RISK MANAGEMENT	FSF_PR123
CRISIS AND DISASTER RECOVERY MANAGEMENT	FSF_PR108	REGULATORY COMPLIANCE	FSF_PR124
ENTERPRISE RISK MANAGEMENT	FSF_PR109	RISK GOVERNANCE	FSF_PR125
FRAUD RISK MANAGEMENT	FSF_PR110	RISK MANAGEMENT	FSF_PR126
INTERNAL AUDIT	FSF_PR111	RISK MODELLING AND VALIDATION	FSF_PR127
INTERNAL GOVERNANCE	FSF_PR112	SHARIAH AUDIT	FSF_PR128
IT AUDIT	FSF_PR113	SHARIAH COMPLIANCE	FSF_PR129
LEGAL ADVISORY	FSF_PR114	SHARIAH RISK MANAGEMENT	FSF_PR130
LEGAL DRAFTING	FSF_PR115	SUSTAINABILITY RISK MANAGEMENT	FSF_PR131
LITIGATION MANAGEMENT	FSF_PR116	TECHNOLOGY RISK MANAGEMENT	FSF_PR132
MARKET AND LIQUIDITY RISK MANAGEMENT	FSF_PR117		



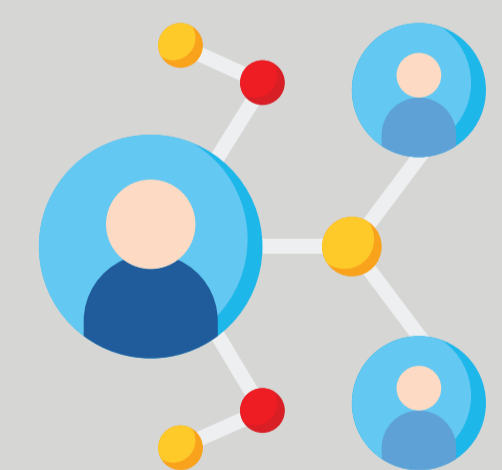
### SUSTAINABLE FINANCE AND INSURANCE (10 SKILLS)

CARBON MARKETS AND DECARBONISATION STRATEGIES MANAGEMENT	FSF_PR133	SUSTAINABILITY REPORTING	FSF_PR138
CLIMATE CHANGE MANAGEMENT	FSF_PR134	SUSTAINABLE FINANCE INSTRUMENTS STRUCTURING	FSF_PR139
IMPACT INDICATORS, MEASUREMENT AND REPORTING	FSF_PR135	SUSTAINABLE INSURANCE AND RE-INSURANCE SOLUTIONS AND APPLICATIONS	FSF_PR140
NATURAL CAPITAL MANAGEMENT	FSF_PR136	SUSTAINABLE INVESTMENT MANAGEMENT	FSF_PR141
NON-FINANCIAL INDUSTRY SUSTAINABILITY DEVELOPMENT	FSF_PR137	SUSTAINABLE STEWARDSHIP DEVELOPMENT	FSF_PR142



### INNOVATION AND DELIVERY (9 SKILLS)

ADAPTABILITY AND RESILIENCY	FSF_PW001
BUSINESS ACUMEN	FSF_PW002
CHANGE MANAGEMENT	FSF_PW003
CRITICAL THINKING	FSF_PW004
DIGITAL FLUENCY	FSF_PW005
INNOVATIVE THINKING	FSF_PW006
LEARNING AGILITY	FSF_PW007
PROBLEM-SOLVING	FSF_PW008
SUSTAINABILITY AWARENESS	FSF_PW009



### SOCIAL INTELLIGENCE (6 SKILLS)

COACHING AND MENTORING	FSF_PW010
COLLABORATION	FSF_PW011
COMMUNICATION	FSF_PW012
CONFLICT MANAGEMENT	FSF_PW013
EMPATHY	FSF_PW014
INFLUENCING AND NEGOTIATING	FSF_PW015